

Capability Statement



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Core Competencies

At Global Core Strategies & Consulting, **we help organizations create a leadership culture to reduce the loss of top talent and decreases the amount of lost revenue, productivity, or opportunities.** We provide creative strategies, critical thinking leadership solutions to address our client's super problems and get in front of what is on the horizon. We focus on creating strategic partnerships to clarify goals, create action plans, and achieve sustainable results. We help increase your bottom line results.

- Co-create strategies to support business objectives
- Customer centric & transparency
- Develop leaders who can navigate complexity and be adaptable
- Co-Create accountability measures to achieve real results
- Reshape how leaders think to create a competitive edge
- Improve culture and align with strategic initiatives

Company Data

Global Core Strategies & Consulting, LLC is a Veteran Woman Owned Minority Small Business based out of Columbia, South Carolina.

- DUNS: 07-921-4408
- SDVOSB, WOSB
- NAICS: 541611, 541612, 541618, 448140
- CAGE Code: 7B4N3
- SLBE Certified
- Columbia Chamber

Differentiators

We are trusted advisors to key leaders and we help our clients establish clearly defined and realistic goals, which enable and empower them and their teams to achieve unprecedented results. We use our **Leading Under Pressure Program** to help prepare tomorrow's leaders to be **Mentally Tough**. We embrace our responsibility to truly understand the needs of our clients by responding and developing efficient and effective approaches to drive real change and achieve maximum impact. Our clients have reported significant increases in their ability to build winning and productive cultures within their teams that outpace the competition.

- Co-Create strategic plans to narrow the leadership gaps that are identified during assessment
- Develop intentional thinking leaders to make the organization more sustainable and competitive
- Help organizations maximize the people side of the business to achieve desired bottom-line results
- Provide leaders with what they need before they are in position with our Front End Leader Development Program

Performance Results

Antietam Elementary School, Leader Development and Team Building. Facilitated Team Building and Crucial Communication Workshop. Ms. Latiesa Green, Principal, greenla@pwcs.edu, 703.497-7619. Enabled leaders to implement a strategy to have needed conversations around roadblocks which improved trust and team success by more than 18%.

Meriam Process, Leader Development, Coaching, and Sales Training. Conducted Sales Training, Executive Leader Training, and Executive Coaching. Bryan Telepak, Comptroller, btelepak@meriam.com, 216.870.4961. Helped organization improve their sales process and increase sales by 40%.

Midlands Authority, Leader Development and Coaching. Facilitated coaching for new leaders. Chris Murrin, Director HR, cmurrin@columbiaauthority.com, 803.545.0096. Helped develop leaders' confidence and improve the culture, which resulted in 25% increase in productivity and retention of top talent.

South Carolina Vocational Rehabilitation, Keynote Speaking. Delivered Conference Keynote Address. Mark Wade, Assistant Commissioner, mwade@scvrd.state.sc.us, 803.896.6503. Helped organization re-engage and motivate employees.